



**A better way of
handling client money**

OUR MISSION

To support you in managing your client money while meeting your regulatory requirements and promoting exceptional customer service.

MEET OUR SENIOR TEAM



Peter Janes

Group CEO and founder

Peter is the founder and Chief Executive of Shieldpay, a world-leading digital escrow solution for secure, transparent and cost-effective transactions.

From its initial concept of secure peer-to-peer selling, Peter's appetite for innovation has seen Shieldpay evolve and revolutionise how transactions are executed within the legal, corporate and marketplace sectors.

Prior to Shieldpay, Peter founded The Post Network, a series of media platforms acquired in 2010, and Shopa, which was awarded the title of European Start-up of the Year in 2013.



Geoff Dunnnett

Director of Professional Services

Geoff is a qualified solicitor and practised as a Project Finance lawyer at Milbank, Tweed, Hadley & McCloy LLP and Mayer Brown International LLP before working as an independent legal consultant to startups, and later as a Business Associate for the Techstars-Barclays tech accelerator.

As a co-founding member of Shieldpay, Geoff has worked closely with regulators as well as the legal and financial services industry to establish Shieldpay's Professional Services offering. This has established Geoff as a leading figure in the legal tech and payments sector.



Willem Wellinghoff

Group Chief Legal and Compliance Officer

Willem is a co-founding member of Shieldpay and a highly experienced, commercially balanced lawyer and compliance professional.

Willem has a forward thinking and entrepreneurial approach to legal and compliance, working closely with industry regulators and trade associations. This has led him to numerous awards for contribution to compliance and financial crime within the financial services sector.

Willem is a regular contributor and speaker at industry events, challenging traditional mindsets to compliance and FinTech, and has been voted Top Mentor for one of the largest FinTech accelerators in the UK.

OUR TRUSTED PAYMENT SUITE

Our services are designed to simplify the way client funds are handled by mitigating risk, streamlining internal processes and adhering to industry regulation.



Corporate escrow

A digital escrow solution that saves time, increases efficiency and always gives you clear sight on your payments. Real-time notifications provide a service in step with your business.



Corporate payments

Simplify the fund flow in complex transactions, including M&A, milestone payments and third-party services, improving efficiency and protecting against fraud.



Third-party managed accounts (TPMAs)

Streamline how you manage client money, eliminate residual balances and support a robust approach to combating fraud. TPMAs work to mitigate risk and provide a fully transparent audit trail, helping to keep you SRA compliant.



Commercial and residential property

Full visibility on funds for all partners in the transaction, and automatic real-time notifications when there's movement. Our commercial and residential conveyancing links in with HM Land Registry and provides your audit trail.



Commercial rent

Hold commercial rent deposits and sink funds in one place. Compliance checks help you mitigate fraud risk, while our platform provides a clear narrative on where funds originate from.

YOUR INDUSTRY EXPERTS

Servicing the corporate and legal industries, Shieldpay works to streamline the process of managing client money, while helping you meet regulatory compliance and manage fraud risk.

Our robust approach keeps people at the heart of the process, with dedicated account managers to evolve our service agreement as your business requirements change.

Complemented by simple and transparent pricing and scalable subscriptions, you'll always know exactly what you're paying for.

Shieldpay is more than a platform

- ✔ Ensures compliance with FCA requirements and SRA account rules
- ✔ Helps to mitigate fraud risk
- ✔ Easy-to-operate Joint Service Deposit Accounts
- ✔ Control residual client balances and stay Rule 2.5 compliant
- ✔ Reduces the risk of money laundering
- ✔ Reduces operational and regulatory risk
- ✔ Removes Compensation Fund contributions
- ✔ Recognised as good risk management by regulators and insurers
- ✔ Improves visibility, including comprehensive statement reports

Awards

Modern Law Combatting
Fraud 2020

Modern Law Innovation
of the Year 2019

LegalEx Conveyancing
Award 2019

OUR APPROACH

Shieldpay's ethos is rooted in delivering a personal service every time. Our dedicated account managers understand your needs from the initial steps of working together, and as your business evolves.

MEET THE TEAM



Tom Squire
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The Legal Director is a fully regulated law firm that provides businesses with highly qualified and experienced lawyers on a fully flexible basis.



The Legal Director®

Legal advice from a business perspective

‘There is no reason in our eyes why anyone should not consider Shieldpay. Sole practitioners, smaller law firms and any firm performing bulk conveyancing would be well-advised to use them. With clear visibility over transactions, authority over payments out, and the removed risk of holding money, the platform offers everything we need to manage and protect our clients’ funds’

James Mallender
Director, The Legal Director

The Legal Director approach

By working smarter as part of the client's business, and by delivering legal advice from a business perspective, The Legal Director demonstrably saves its clients significant amounts of money and directors' time. The firm offers the most transparent and cost-effective way of embedding a senior lawyer within a client's business — at a fraction of the cost of employing a full-time Legal Director or engaging with a traditional law firm on an ad hoc basis.

An industry-wide problem

Fee earners are burdened by administrative tasks that surround client money and yearly statutory audit requirements, taking them away from fee earning work. The Solicitors Regulation Authority reported a 20% increase in threats over the past 12 months and over £11m in client money stolen due to cyber crime. Unsurprisingly, firms are looking for alternative solutions to holding client monies to achieve better security and protections over client funds. Sharing similar values to Shieldpay, The Legal Director were keen to optimise the service offered to their clients whilst also mitigating risk to their business.

Met by a bespoke solution

Shieldpay takes the operational and regulatory risk of holding client money away from firms. Through Shieldpay's easy to use platform, firms are able to cut operational costs, improve efficiencies by streamlining their own internal processes and improve customer service by providing real-time updates to clients of the status of their funds. With improved time and resource efficiencies, their lawyers are able to focus on delivering stellar legal services to their clients whilst leaving all handling of client monies to Shieldpay as their partner and secure payments expert.

James Mallender, Director of The Legal Director explains, ‘Shieldpay has reduced our cost of PI premiums and external audits, which of course we would need to manage ourselves if we operated our own client monies account’.

Having now benefited from enhanced working practices and efficiencies, The Legal Director now believes that Shieldpay should be the TPMA provider of choice for all firms.



Book a demo

Call us on 0800 368 8785

or visit shieldpay.com

Shieldpay Limited is a limited company registered in England and Wales with registered number 10061792 and VAT registered number 269246766. Our registered office is at 3rd Floor, 1 Ashley Road, Altrincham, Cheshire, WA14 2DT and principal place of business is at 34-37 Liverpool Street, London, EC2M 7PP. Shieldpay Limited is authorised and regulated by the Financial Conduct Authority as a payment services institution (FRN: 770210).



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